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**Bruce Williams Named President of Glatfelter Healthcare Practice**

**York, Pa. – January 23, 2012** – Glatfelter Program Managers (GPM), a strategic business unit dedicated to Glatfelter Insurance Group’s program business, today named Bruce Williams president of the newly formed **Glatfelter Healthcare Practice (GHP)**.

The new practice combines a senior living insurance program acquired from Bunker Hill Underwriters with Glatfelter’s hospice and home health program, formerly know as Hospice and Community Care Insurance Services (HCCIS). Williams had served as president of HCCIS.

“Bill has the extensive industry experience and expertise to lead the Glatfelter Healthcare Practice in serving a broad range of insurance needs for senior living, hospice and home health,” said Art Seifert, president of GPM.

Williams has 37 years of experience in the insurance industry and has been part of the Glatfelter team for 35 years. He has held several senior management positions while at Glatfelter and, in recent years, has successfully grown the HCCIS program.

The new **Glatfelter Healthcare Practice** will provide insurance coverage for skilled care, assisted living, independent living, continuing care retirement communities (CCRCs), personal care and group homes, hospice, home health care agencies and other private homecare agencies.

**About Glatfelter Program Managers (GPM)**

GPM ([www.glatfelters.com/specialty\\_insurance\\_programs.asp](http://www.glatfelters.com/specialty_insurance_programs.asp)) is a strategic business unit dedicated to Glatfelter Insurance Group’s program business. Based in York, Pa., GPM is one of the premier managers and recognized specialists of niche markets in the country. GPM manages and markets several specialty programs, including VFIS for fire departments, ambulance and rescue squads, and 911 centers; Glatfelter Public Practice for educational institutions, municipalities, independent school bus contractors and water/sewer entities; Glatfelter Healthcare Practice for skilled care, assisted living, independent living, continuing care retirement communities (CCRCs), personal care and group homes, hospice, home health care agencies and other private homecare agencies; and Glatfelter Religious Practice for churches, synagogues and other religious institutions.

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