

FOR IMMEDIATE RELEASE

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Glatfelter Program Managers Acquires Bunker Hill's Senior Living and Religious Institutions Programs

Programs will become part of newly formed Glatfelter Healthcare Practice and Glatfelter Religious Practice

York, Pa. – January 4, 2012 – Glatfelter Program Managers (GPM), a strategic business unit dedicated to Glatfelter Insurance Group's program business, today announced that it has acquired the Senior Living and Religious Institutions programs of Bunker Hill Underwriters (BHU). BHU is the underwriting agency subsidiary of Houston International Insurance Group, which is based in Houston, Tex.

The Senior Living program will be known as **Glatfelter Healthcare Practice**, which will also include GPM's program formerly known as Hospice and Community Care Insurance Services. The Religious Institutions program will be known as **Glatfelter Religious Practice**.

"These programs are an excellent fit with the current expertise and industry knowledge at Glatfelter Program Managers," said Art Seifert, president of GPM. "We will continue to actively look to add to our program portfolio through acquisitions and organic growth."

Glatfelter is retaining all underwriting and claims staff that has been servicing these two programs and they will continue to underwrite and service this business from Houston. Senior Living will continue to be written through QBE Specialty, rated "A" by A.M. Best, and Religious Institutions will continue to be written through admitted and non-admitted "A- or higher" A.M. Best rated carriers.

Glatfelter Healthcare Practice will provide coverage for skilled care, assisted living, independent living, continuing care retirement communities (CCRCs), personal care and group homes, hospice, home health care agencies and other private homecare agencies. Coverage is all lines except workers' compensation and most products are available in all 50 states.

Glatfelter Religious Practice specializes in large churches, synagogues and other religious institutions, and is available in all states except Alaska and Hawaii. It will provide all lines of coverage except workers' compensation.

Agents and brokers seeking more information should contact Art Seifert at aseifert@glatfelters.com or 800-233-1957 Ext 7472.

About Glatfelter Program Managers (GPM)

GPM (www.glatfelters.com/specialty_insurance_programs.asp) is a strategic business unit dedicated to Glatfelter Insurance Group's program business. Based in York, Pa., GPM is one of the premier managers and recognized specialists of niche markets in the country. GPM manages and markets several specialty programs, including VFIS for fire departments, ambulance and rescue squads, and 911 centers; Glatfelter Public Practice for educational institutions, municipalities, independent school bus contractors and water/sewer entities; Glatfelter Healthcare Practice for skilled care, assisted living, independent living, continuing care retirement communities (CCRCs), personal care and group homes, hospice, home health care agencies and other private homecare agencies; and Glatfelter Religious Practice for churches, synagogues and other religious institutions.

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